



CorpNet Partner Program Frequently Asked Questions (FAQ's)



What type of services will I be able to offer my clients by partnering with CorpNet?

As a CorpNet Partner you can offer your clients the following services in ANY State:

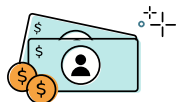
- ✓ Incorporation & LLC Filings
- ✓ Non-Profit (501c3) Filings and Tax Exemption Filing Request
- ✓ DBAs/Fictitious Business Names
- ✓ State Sales Tax Registrations (Reseller Permits)
- ✓ State Payroll Tax Registrations (SITW & SUI Filings)
- ✓ Business License Research
- ✓ Foreign Qualification Filings
- ✓ Annual Compliance Monitoring and Filings (Initial/Annual Reports)
- ✓ Amendments & Name Changes
- ✓ Name Checks & Reservations
- ✓ Certificates of Good Standing
- ✓ Dissolutions & Withdrawals
- ✓ Conversions & Reinstatements
- ✓ IRS Forms & Filings (Tax ID Form SS-4)
- ✓ S Corp Tax Elections (Form 2553)
- ✓ C Corp Tax Elections (Form 8832)
- ✓ Registered Agent Services
- ✓ Business Address Services
- ✓ Corporate Kits & Supplies
- ✓ Bylaws, Annual Meeting Minutes & Resolutions
- ✓ Trademark Search and Registration Services...

What is the CorpNet Partner Program?

The CorpNet Partner Program makes the Incorporation, LLC filing, and annual corporate compliance filing process simple for Accountants, Bookkeepers, CPA's, QB Pro-advisers, Enrolled Agents, Lawyers, Business and Tax Professionals in all 50 states! **Now YOU can start offering your clients:**



**Incorporation
& LLC Filings**



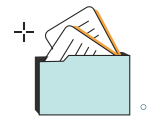
**Sales & Payroll Tax
Registration Filings**



**Business License
Research**



**Registered Agent
Services**



**Annual Filings &
Compliance Services...
In ANY State!**

You can partner with us and get wholesale discounted pricing as a white label Reseller or become a Referral partner and refer your clients over to us and receive a **20% referral fee** on each sale.



Frequently Asked Questions:

What are the different ways one can partner with CorpNet through CorpNet's Partner Program?

You have many options for partnering with CorpNet to provide your clients the business filings and compliance services they need to start and run their business. Our partner program options are as follows:

- **Enterprise Program:** Get volume-based discounts based on the number of order units placed through CorpNet
- **Referral Affiliate Program:** Refer your clients to a trusted resource for entity formation and compliance and earn commissions starting at 20% for every customer referral
- **Referral "Pass on the Savings" Program:** Extend valuable discounts to your clients. Refer your clients directly to CorpNet and they'll receive up to a 20% discount on our service fees.
- **Reseller Program:** Get wholesale discounts starting at 20%, set your own prices with white labeling options, and resell our services to your clients under your own brand
- **Strategic Alliance Partnerships:** Maximize conversions and optimize the customer experience by providing a full suite of business filing services, in all 50 states, directly from your own website or application, via secure, encrypted, API or Co-Branded interface.

What is the CorpNet Reseller Program?

As a trusted advisor, you are in a unique position to add tremendous value to every client relationship. As a CorpNet reseller program partner, you can offer incorporation, LLC filings, and corporate compliance services to all your business clients in all 50 states. You provide the tax advice, and CorpNet will prepare and file all the paperwork as per your preferences and specific instructions. CorpNet will ensure your success by offering you private label services, a dedicated account manager, and fast, reliable, accurate and personalized services. CorpNet is your silent fulfillment partner and will NEVER ever contact your clients. Your Clients, Your Brand, while we do all the work!

What is the CorpNet Referral Program?

As a referral program partner, now you can refer your clients to a trusted resource for incorporation, LLC filings, registered agent services, and annual corporate compliance and monitoring in any state. You refer the client, and we'll do all the work and send you a check. Or you can waive the commissions and "pass the savings" as a discount directly to your client. You are assigned a dedicated account manager who is available to you 24/7 and will treat your clients with white glove treatment and they are guided back to you with fast, reliable, accurate and personalized service.

Will my clients' information remain secure through CorpNet?

CorpNet utilizes a combination of online and offline security technologies, procedures, and organizational measures to help safeguard consumer information against loss, misuse, and unauthorized access, disclosure, alteration, and destruction. We employ data encryption when data is transmitted over the Internet to our website. We have installed layered firewalls and other security technologies to help prevent unauthorized access to our systems. Strong password protection protocols are used on our computers, and employees are kept up to date on our security and privacy policies. The servers used to store consumer information are maintained in a secure environment with appropriate security measures. For additional information about how CorpNet manages data, please visit our [Privacy Policy Page](#).



Does CorpNet have a standard written partnership agreement that you can send to a partner to solidify the partnership as a reseller or referral partner with CorpNet?

Generally, no. There are no minimum guarantee or sign-up requirements with our partner program which is why we get so many rave reviews about our program. We do not bind our partners to any sort of contractual agreement as a pre-requisite to participate in our program; our partner program is simply a “pay as you go” service whereby you get to use our services for your clients when you need to and how often you need to and the only piece of document that we’d like all of our partners to review is our [Partnership Terms of Use and Services](#).

For Platinum API Partners, normally handled by our corporate development department, a Custom Service Level Agreement would be drafted tailored to that partner’s specific offerings and requirements.

Can anyone join the CorpNet Partner Program?

The CorpNet Partner Program is designed for business professionals representing clients who need entity formations, annual compliance and sales and payroll tax registration filings in any state. Any Accountants, CPAs, bookkeepers, legal and tax professionals, business coaches, and anyone representing a client in need of business formation filings and compliance services in any of the 50 states can join!

Is there a fee to join CorpNet’s Partner Program?

There is absolutely no fee required to join the program. There are no set up fees or yearly fees to become either a CorpNet Reseller or a Referral Program partner. Sign up is free and the program is here for you to utilize as you need it for your clients.

Are we eligible to receive discounted pricing as a CorpNet Partner Program partner?

Anyone who joins the program as a Reseller is eligible to purchase our services at wholesale discounted prices starting at a discounted rate of 20% and up to 30% depending on volume or receive a referral fee of 20% and up to 30% as a Referral partner. As a referral partner, you also have the option to pass the discount onto your clients should you choose to not receive a referral fee.

What is CorpNet’s pricing structure and how can I find out about your rates?

All service fees for all products and services published on the [CorpNet.com](#) website is at retail rates. Wholesale rates will be sent to you upon sign up into the program and once you have been on-boarded as part of your partner welcome packet.

CorpNet’s Full Retail Price Sheet is published on the CorpNet website located at:

<https://www.corpnet.com/business-formation-and-compliance-pricing/>

Referral Partners:

- Starting at 20% referral fee to Partners

White Label Resellers

- Wholesale discounted pricing starting at 20% below retail prices



How is wholesale pricing determined?

Wholesale pricing is determined by the level of volume of filing requests you are going to be sending to CorpNet to fulfill on your behalf. As a white label Reseller, wholesale pricing starts at 20% and can go up to 30% depending on the amount of volume you send over to CorpNet. Wholesale pricing is available to anyone who joins the CorpNet Partner Program as a white label Reseller.

Is there a fee to join the CorpNet Reseller program?

There is no fee to join the CorpNet Partner Program as a Reseller. As a reseller, you can receive wholesale pricing for all CorpNet products and services starting at 20% off retail prices published on our website. Simply stated, the CorpNet Partner Reseller Program is designed to allow you to offer incorporation, LLC filings, and annual corporate compliance and monitoring services to your clients under your own name brand while you purchase the services from CorpNet at wholesale pricing and have us do all the fulfillment and back-end work for you.

Can I be both an affiliate through Shareasale and a CorpNet Program Partner?

No. If you are looking to join our affiliate program where you can receive third party tracking for every referral, then we encourage you to sign up for our affiliate partner program through Shareasale. If you choose this option, you would only be able to participate in one program at a time.

Can one join the CorpNet Partner Program by becoming both a Reseller and a Referral partner?

Yes. The program is super flexible and has been designed to meet your needs representing clients in the most fluid way that will enhance your advisory services; you can join the program both as a reseller and as a referral partner and use either program as it suits your needs to help your clients.

Are there any requirements to maintain a certain level of sales volume per month to be eligible into the program?

No, there is no minimum requirements whatsoever to join. The program is designed to meet your needs as your clients require business incorporation, LLC filings and corporate compliance services. It is in essence a pay as you go service based on your client's needs and the frequency of their needs.

As a CorpNet Reseller, does CorpNet ever contact my clients?

As a CorpNet private label reseller, CorpNet is your silent fulfillment partner and will NEVER contact your clients; you remain the main contact point with your clients with CorpNet acting as your silent back-end fulfillment resource. CorpNet will ensure your success by offering you private "white-label" services, a dedicated team including an account manager, an account coordinator, and a compliance specialist to ensure you and your clients receive fast, reliable, accurate and personalized concierge services. Your Clients, Your Brand, while we do all the work!



As a Referral Program Partner, does the client work directly with you? And if so, can I still be in the loop?

As a Referral Program partner, you refer your clients to CorpNet, and we are in direct contact with your clients providing them with unsurpassed customer service WITHOUT poaching your clients and taking them away from you. We can always copy you on all communication with your clients and keep you fully apprised of every step of the filing process and copy you on all correspondence.

As a Referral Partner, can I pass on the referral fee that I would be receiving from CorpNet onto my client as a discount? Can you create a vanity code or a discount coupon for my clients?

Yes, we can set up your partner program profile whereby your clients are receiving your referral commission as a discount off their service fees during the checkout process. We can also create a customized vanity code/discount promo code for your clients to enter and use at checkout should you wish to direct your clients to our website through your referral partner link.

As a Referral Partner, can I split the commission fee with my clients whereby I am getting a portion of the commission as a referral fee and the other half is getting passed onto my client as a discount?

Yes, we can set up your partner program profile whereby you are receiving a portion of the referral as a referral fee and your clients are receiving the balance in the form of a discount off their service fees during the checkout process.

As a CorpNet Referral Program Partner, how can I refer my clients over to CorpNet?

You have many options when it comes to referring your clients over to CorpNet. When you sign up as a CorpNet Referral Partner, you are assigned a dedicated account manager and your dedicated account manager is your “go to” person for all your client referrals. Simply make an introduction through email and refer clients through email; or simply refer your clients through your dedicated partner referral link customized with your partner referral ID.

As a CorpNet Referral Program Partner, when do I get paid a commission for orders referred to CorpNet?

As a Referral Partner, you earn a 20% commission on the “Net Revenue” for each order your clients place with CorpNet. This commission rate can increase to 30% based on your total lifetime sales volume.

Net Revenue is defined as the gross revenue paid to and received by CorpNet not including the below:

- Federal, state, county, city, and governmental fees
- Discounts, coupon codes, returns, chargebacks, and credits
- Fees payable to third parties
- Certain variable operating costs associated with a given order
- Shipping fees and handling fees

Commissions may only be earned on full retail purchases of our products and services and DO NOT INCLUDE state filing fees, county fees, business license fees, or publication fees. Commission earnings are paid on the 30th day of the calendar month following a sale. Commission payments are processed and distributed by PayPal, ACH via Bill.com, or check. CorpNet will only issue physical checks when the commission owed for the partner reaches a threshold of \$100 or more.



No commissions shall be earned in the following situations:

- Orders where the “Pass on the Savings” selection has been made
- Special pricing or package discounts
- Orders placed as a Reseller or Enterprise Client

As a CorpNet Reseller or Referral Partner, am I eligible to receive a higher % as a discount off CorpNet services or as a referral commission?

As a Reseller, you receive wholesale pricing off our retail prices discounted at 20%. As a Referral Partner, you earn a 20% commission on the “Net Revenue” for each order your clients place with CorpNet. This rate can increase to 30% or higher based on your total lifetime sales volume. Generally, your account is reviewed each quarter to determine if you are eligible for a rate increase.

As a CorpNet Reseller, can I charge my clients whatever I want as a service fee in reselling your services?

Yes, you are allowed to charge your clients whatever fees you see fit for any services that you purchase from CorpNet regardless of how much you pay to CorpNet as a wholesale reseller partner. In fact, that’s why the CorpNet Partner Program has been such a huge success and why our partners have seen so much growth in revenues as a result.

Are CorpNet’s products and services available through API integration?

Yes. Maximize conversions and optimize the customer experience by providing business filing, payroll tax registration services, and other customer offerings in all 50 states, directly from your own website or application, via secure, encrypted, API presented to your clients in YOUR software applications powered by the CorpNet API™ supported & delivered by the experts at CorpNet.

Popular Services Include:

- Entity Formation Filings
- Employer Tax Registration Services
- Custom Offerings

Do you have Errors and Omissions insurance?

Yes. CorpNet maintains the highest levels of Errors and Omissions insurance whereby you and your clients are protected in the event CorpNet makes an error or omission subject to the terms and conditions stated in our Partnership Terms of Use published on our website. Our team prides itself on continuously providing our clients with clear, transparent, open, and accurate information when it comes to the business formation filings and compliance process.



Is the team at CorpNet attorneys?

CorpNet is a document filing services and does not provide legal, tax, or financial advice. The company was founded by an attorney husband and wife team who've been coined as the "pioneers of the legal document filing industry", having been in the industry for over 25 years. Although the company does not offer legal advisory services, we work with a team of attorneys, in every state, who routinely review all our forms and filings for clarity, transparency and accuracy in all 50 states.

As a CPA or financial advisor, wouldn't it be the practice of law to offer and advise clients on business incorporation and compliance filing services?

It is NOT considered the practice of law to advise your clients on which entity to structure their businesses under for the best tax implications; in fact, an Accountant, CPA, or financial advisor is in the best position to advise their client as to which entity structure their client should form or in which state to form it within that will give them the best tax consequences. This being said, if you are still uncomfortable with providing advisory services to your clients in the area of entity formations, we have our **business structure wizard** tool that can act as your online legal wizard and do the work for you by providing your client with the recommended entity type for their business after they have answered a series of questions to the wizard.

I normally recommend my clients to use an attorney when it comes to the business incorporation and compliance process, how does CorpNet differ and simplify the process for my clients? Lawyers are not required to file these documents, and in many situations not necessary, so your clients will greatly appreciate you saving them a significant amount of time and money by recommending them to use our services instead. We can get it done quicker because we're the experts; it will be a seamless process which will save your clients tons of money in attorney's fees and lots of time because we do it much faster than any attorney's office; that's why attorneys use us for all their own business filings!

Why would we need to use your services when me and my clients can just do it ourselves through the Secretary of States website?

Yes, you can certainly do it on your own! However, you also run a very likely risk of your filings getting rejected for inaccurate information. For example, the filing may be rejected if your client fails to check the name before submitting the filing to the state, which will add unnecessary fees and time. Instead, we can take care of everything for you to make sure it's done right the first time. Also, by choosing to work with CorpNet, we aren't just filing your clients' organizational documents with the Secretary of State's office; our services are turnkey whereby it will include all of the necessary documentation required to open up a bank account and run and maintain the business, including operating agreements and bylaws, acting as the registered agent for the corporation or LLC, and Obtaining their Federal Tax ID (EIN) just to name a few.

Can CorpNet verify or supplement a customer's information?

Yes. Based on our experience in this space, we MUST validate, verify, and supplement certain client-entered information. Our team currently validates certain key information such as entity type, filing state, date of formation, state, and date of foreign qualifications, and more.



Is a Power of Attorney (POA) needed from a customer for CorpNet Services?

We DO NOT require a POA for our business formation, annual compliance or state Tax Registration filing submissions as we submit the applications on behalf of the client with their credentials as a scrivener. If we submit applications as a “third party” the client is often required to go through a handoff process which creates additional roadblocks in the client experience.

What are the different levels of products and services offered by CorpNet?

We Offer ALL Business Filing Services in all 50 States plus DC and Filings in all 3007 Counties in the US.

Does CorpNet have accountant specific services/products?

TO Accountants: We offer reseller and referral services for all our business entity filings, state tax registration filings and compliance services... thus, giving Accountants the tools, they need to offer Business Filing Services to their clients as a CorpNet Reseller whereby CorpNet acts as their Silent Fulfillment Partner.

CorpNet does not offer accounting services to its clients because we don't want to compete with the accountants in our network or our payroll partners. Our promise to our partners is that your client information is SAFE! CorpNet will never sell your information or your client information to third parties for purposes of marketing. CorpNet DOES NOT offer services that compete directly with accountants or payroll service providers.

How does CorpNet support customers who have questions as they fill out any intake order form/questionnaire?

We provide on hand support by phone, by email, or live chat; our support team also has the capability of setting meetings through Zoom and walking them through the process by screen sharing.

Can customers call a CorpNet agent and get answers in real time?

YES

Does CorpNet offer Live Chat support?

YES

What type of service levels does CorpNet provide as support?

- White Glove, hand holding through the entire Customer/User experience.
- 100% customer satisfaction guarantee or your money back!
- See our Trustpilot reviews <https://www.trustpilot.com/review/www.corpnet.com>

Is Co-branding of CorpNet's website and services available to partners?

Depending on the size of the potential partnership, we can co-brand the entire site, portal, emails, everything. Our corporate development team will be able to discuss this more in detail since this would be more of a strategic alliance type of a partnership and we can take down your information and have a member from our corporate development team contact you.



How does CorpNet differ from its competition?

Commitment, Reputation, Experience, and Proven Reliability in Scaling. Nellie and Philip Akalp pioneered the Business Filings industry in 1997 and have been working passionately since day one. The attorney husband and wife team are dedicated to consistently streamlining any aspect of the business filings, state tax registrations filings and annual compliance processes for entrepreneurs, business and tax professionals and payroll services providers.

Milton Turcios, CorpNet's Director of Operations has been with the company since 2011. He received his Bachelor of Science Degree from California State University, Northridge in Business Administration with an emphasis in Management and Operations and recently obtained his MBA in Management. Mr. Turcios currently leads the daily operations and management of the team here at CorpNet overseeing a staff of over 100 employees. Mr. Turcios has also been responsible for scaling the tax registration processing and support team here at CorpNet which comprises of over 75 tax registration staff members.

We have an unwavering commitment to the customer experience, and we are very innovative when it comes to creating recurring revenue through our existing customer-base who rely on us for a variety of services for their life. Still not convinced? Check out our [5-star reviews!](#)

I don't have enough clients who need this service, how can you help me?

Guess what? This is your ticket to attract more clients! By offering business incorporation and compliance services in all 50 states and adding this service to your suite of services, you can start engaging earlier with your clients during the startup process, start attracting more clients, and 10X'ing your revenues! Plus we can help YOU every step of the way by offering you customized marketing materials to market our services to your clients as your own.

I'd rather not deal with this service in house, I just tell them to look online.

We've got the perfect program for you. CorpNet's Referral Program allows you to refer your clients to a trusted resource for all their business incorporation, annual compliance, and sales and payroll tax registration filings when you don't feel like being the middleman and be involved personally in your clients' business filings. You can refer them to CorpNet instead and earn a referral fee. Your clients will benefit by having a trusted incorporation resource who will provide them with fast personalized service; they'll have a dedicated account representative who can help them every step of the way and they'll save a lot of money. You'll benefit by enhancing your trusted advisory services as well as receiving a referral fee and your clients will be grateful for you recommending such a cost effective, fast, and helpful option to them.

Is there guidance and marketing materials available through CorpNet to help me market CorpNet's services to my clientele?

It can be challenging to start a discussion on business formation issues and filing needs, especially if you have just recently added these services to your practice. That is why we have developed a few tools, available on our website, to help you know what to listen for and how to start a meaningful conversation with your clients. You'll have access to the following tools:

Business Formation Guidance: <https://www.corpnet.com/ssl/business-structure-wizard/>

which allows you to ask a series of questions from your client and based on the answers they provide you, recommends a business entity structure for their business.

An Entity Comparison Chart: <https://www.corpnet.com/start-business/business-structures-chart/>



has information on different entity types and compares the different attributes of each. Discussion guides and tip sheets on common topics such as DBA filings, LLC vs. corporation, conversions, dissolutions, registered agents, foreign qualifications and more.

Plus check out all our other partner resources located under the partner section of the website at:

<https://www.corpnet.com/partners/ongoing-partner-support/> such as:

- Business Formation Guidance
- Checklists, Guides, and Tools
- Marketing Materials and Resources
- Customized Client intake forms and questionnaires
- CorpNet Partner Entity and Compliance Portal
- Educational Videos and Webinars

How Do I Get Help & Support?

You have a dedicated team of experts here at CorpNet at your service to help you with additional training and support on all our products and services and to assist your client referrals.

Partner with Us!

Apply Now at www.corpnet.com/partners



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